Contribution ID: **40** Type: **Paper Presentations**

Retail Portfolio Disposition Insights Offered by a Bankrupt Regional Retailer's Liquidation

Friday, October 24, 2025 1:30 PM (20 minutes)

Prior to its bankruptcy filing in April 2024, 99 Cents Only Stores LLC operated 374 "dollar stores"in four southwestern states. This session examines the status of the store portfolio roughly 1.5 years after the commencement of the liquidation of the chain's real estate assets, which included both owned and leased stores. Insights from the store data pertain to store size, location type (e.g., neighborhood-focused versus community-focused), location within a center (e.g., end-cap or freestanding versus in-line), prevailing market rents and vacancy, prevailing demographics, several of which can be helpful indicators when seeking to forecast whether a store will be re-leased promptly or remain vacant for an extended period. Methodological challenges related to accurately quantifying such portfolios are also discussed for the benefit of those seeking to apply similar analyses to other retail portfolios.

Organized Session Details

Can be a freestanding session to fill the entire time with a hybrid presentation/workshop format, or can be shortened to fit other papers into the session, or fit into another session needing an additional paper.

Is there a SINGLE day you are unavailable to present?

Is there a time of day you are unavailable to present?

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Track Classification: Business & Retail Geography